



NABCEP Certified PV Technical Sales Professionals Set a New Standard of Quality Assurance

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[Port Charlotte, FL]— Jamie L. Johnson, co-owner of local business Solar Power Electric™, is one of the first solar professionals in the country to pass the North American Board of Certified Energy Practitioners (NABCEP) Photovoltaic (PV) Technical Sales Exam. This achievement sets Mr. Johnson at the top of his profession. NABCEP's new certification has been developed to ensure quality assurance throughout the entire sales process and, as such, offer consumers a new level of confidence when they seek quotations, proposals, and energy and financial production estimates for potential solar electric projects.

NABCEP is the most respected and well-established national certification organization for renewable energy professionals. Designation as a NABCEP-Certified PV Technical Sales Professional is an important and meaningful certification in the renewable energy industry.

“Passing NABCEP’s PV Technical Sales Exam and achieving certification is personally very satisfying,” said Johnson. “More important, it means we can offer our customers the added confidence of knowing he or she is being handled by someone who is fully qualified to provide a full representation of the potential of the proposed PV system.”

To earn his NABCEP certification, Johnson was required to demonstrate his knowledge on subjects as diverse as qualifying the customer; site analysis; conceptual design; financial costs, incentives, and savings; financial benefit analysis and financing; non-financial benefit analysis; performance analysis; and proposal preparation. In addition to passing the exam, NABCEP-Certified Technical Sales Professionals are often required to show that they have real-world experience as a lead person on a sales team as well as have a minimum number of hours of advanced training.

“One thing you can be assured of with NABCEP-Certified PV Technical Sales Professionals is that your sale won’t be their first,” said Ezra Auerbach, executive director of NABCEP. “Anyone who makes the considerable effort required to earn NABCEP PV Technical Sales Certification has been required to document his/her experience and education as part of the eligibility process. They have also made a very real commitment to upholding high standards of ethical and professional practice. We are delighted to welcome Jamie Johnson of Solar Power Electric to the ranks of the industry’s new standard for sales professionals.”

Mr. Johnson also holds the industry standard NABCEP-Solar PV Installer certification, making him one of only a few dual solar certified individuals in the country.

For more information, contact Jamie Johnson, Solar Power Electric™, at sales@SPEFL.com or (941) 380-0098.

About Solar Power Electric™

Certified Electric, LLC dba Solar Power Electric™ is a FL state certified unlimited Electrical Contractor and solar company located in Port Charlotte, FL. The management of Solar Power Electric has over 40 years of experience working with silicon solar technology and high voltage power distribution systems. Solar Power Electric™ designs, installs & services Commercial / Residential solar electric systems in FL. For more information about solar rebates in FL or to see if a solar electric system may benefit you, check out our website at www.SPEFL.com

About NABCEP

NABCEP is a non-profit organization governed by a board of directors consisting of volunteer representatives of the solar industry, NABCEP certificants, renewable energy organizations, state policy makers, educational institutions, and the trades. NABCEP’s mission is to develop and implement quality credentialing and certification programs for practitioners by supporting and working closely with professionals and stakeholders in the renewable energy and energy efficiency industries. To learn more, visit www.nabcep.org.

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